

Microsoft Updates for Partners

October 2025

Contents

TL; DR – Things to Action:	3
CSP Program Updates:	4
Partner Centre - regulations, security & compliance	Error! Bookmark not defined.
Partner of Record (POR) Changes – Effective December 1, 2025	4
Updated CSP authorization eligibility requirements	4
Blocking of MS CSP transactions due to lack of MCA:	5
FY'26 Microsoft Commerce Incentives (MCI)	5
Compliance & Readiness — Micro-Timeline	6
Microsoft Marketplace - new investments to power growth	6
CSP Product Updates:	7
New Extended service terms (EST): Free Subscription grace period discontinued:	7
EA price changes — CSP opportunity for partners	7
Microsoft Teams bundle changes — global option returns	8
Copilot Studio and role-based Copilots updates	8
New Microsoft Dynamics 365 Business Central pricing effective November 2025	9
CSP Promotions & Offers:	10
New CSP promos to start and scale Copilot	10
New Targeted M365 E3 CSP Promotion- 20% off	10
Windows 365 Promotion: Twenty percent discount for all new customers, now through April 30, 2026	11
Extended! Microsoft 365 E5 15% Off Accelerate Annual Promo	11
Microsoft Sentinel 50GB commitment tier in public preview	11
Azure Accelerate program (AMM)	12
Move Azure to Crayon CSP: Get 50% Cashback on first month consumption	12
Azure Credit Offer (ACO)	13
Trainings, events & bootcamps	14
Hybrid cloud, secured by Microsoft Cloud VDI	14
Microsoft Ignite 2025 (San Francisco + Digital) Nov 18–21, 2025	14
Cloud and AI solutions Webinars	14
Crayon Promotions: Key Call outs	16
Upgrade Your Way to Cashback	16
Seamless Transition from PAYG to CSP with Crayon	16
Crayon Cybersecurity Champions	Error! Bookmark not defined.

TL; DR – Things to Action:

- **Partner Center regulations & compliance are tightening** — MFA is now enforced across the Partner Center portal, API MFA enablement is live for testing, and full API enforcement starts April 1, 2026. Also ensure your tax/bank data is correct by Oct 15, 2025 or risk payout restrictions. #Product Updates
- **Copilot promos (Q2/Q3 FY26) are live** — Two CSP-only offers run Oct 1–Dec 31, 2025: Getting Started (15% off, 10–2,400 seats) and ScaleUp (20% off, 100+ seats for a targeted named list), plus an October targeted Microsoft 365 E3 annual promo (20% off for large customers). #Offers and Promos
- **EA “pricing consistency” from Nov 1, 2025** — Microsoft removes Online Services volume discounts (EA/MPSA/OSPA B–D levels), aligning to Level A (list) price at renewal or upon adding new services. This shifts negotiation dynamics and opens a CSP alternative motion. #Product Updates
- **Teams licensing is changing (again)** From Nov 1, 2025, customers will be able to buy Microsoft 365/Office 365 Enterprise suites with or without Teams globally. Expect a fixed price delta between the “with Teams” and “no Teams” suites. #Product Updates
- **FY26 MCI incentive earning rules** — For CSP indirect resellers, incentive eligibility requires either the solution-area Solutions Partner designation or ≥25 Partner Capability Score points, plus \$25K TTM revenue at the Partner Location. #Product Updates

CSP Program Updates

Partner of Record (POR) Changes – Effective December 1, 2025

Effective December 1, 2025, Microsoft will enforce new validation rules for assigning Partner of Record (POR) on CSP subscriptions. Only **authorized indirect resellers** can be assigned as POR.

To remain eligible:

- Ensure your tenant is **authorized as a CSP indirect reseller**
- Use a **valid Partner Location Account (PLA) ID** (not PGA ID) with Crayon
- Match **CSP region** between your tenant and Crayon's
- Maintain **active tenant status** in Partner Center
- Keep your **legal profile and contact info** up to date

Additionally, Partners should complete the distributor association with Crayon at the earliest. The Partner Center admin of your organization can accept Crayon relationship request using the relevant country link here: [AU](#), [NZ](#), [IDN](#), [SG](#), [MY](#), [PH](#), [TH](#), [JP](#), [LK](#)

Note: If you currently buy internal-use licenses from Crayon on your Microsoft tenant, you cannot complete this association. Instead:

- Transfer current licenses from PRISM to PRISM/Cloud-iQ End Customer Portal. Contact support to initiate this process.
- After moving your internal-use licenses, you should be able to complete the distributor association.

References: Download the Indirect Reseller Checklist from: <https://aka.ms/AAy4rmr>

Updated CSP authorization eligibility requirements

From 1 October 2025, Microsoft will enforce updated CSP authorisation eligibility requirements for all partners. To remain eligible, partners must meet new baseline criteria related to security posture, including mandatory multi-factor authentication (MFA) for all administrative users and completion of required security controls in the Partner Center. Partners should proactively review these eligibility standards and ensure all compliance actions are completed to avoid any disruption to their CSP status or incentive eligibility.

Eligibility Requirements Overview

1. **Partner ID:** Active membership in the Microsoft AI Cloud Partner Program (MAICPP) and a valid Partner Location Account (PLA) ID for the business address linked to your reseller tenant in Partner Center.
2. **Endorsement:** Legal authority to accept and sign agreements on behalf of your organization
3. **Revenue Requirement:** Minimum of **USD \$1,000** in CSP transactional revenue over the past 12 months at the reseller PLA tenant level
4. **Security Posture:** Mandatory requirements include:

- a. Enable multifactor authentication (MFA) for all administrative users
 - b. Designate a security contact within Partner Center
- Security Workspace is expected to be available from November to help track your security score in Partner Center.

CTA: Audit your security score and MFA coverage in Partner Center **today**. [Security requirements for Partner Center](#)

Blocking of MS CSP transactions due to lack of MCA:

Starting October 7, 2025, Microsoft will block certain transactions for customers whose Microsoft Customer Agreement (MCA) was attested by a partner before April 1, 2023, and has not been re-attested. Affected actions include:

- New purchases
- Changes in quantity
- Modifications to term duration or billing plans
- Product upgrades

To restore access, either of the following must happen:

- The partner re-attests using the MCA Bulk Sign Tool in the PRISM portal
- The customer accepts the MCA directly via the Microsoft 365 Admin Center

Once completed, Microsoft will lift the restrictions and allow transactions to proceed normally.

PRISM identifies customers needing re-attestation in the “Manage Tenant” section, where alerts appear. You can also check if a customer signed the agreement directly in Microsoft Admin Center by clicking 'check' next to the agreement status.

Also starting January 5, 2026, Microsoft will retire the current partner attestation API. From this date forward, customers must accept the MCA directly through the Microsoft 365 Admin Center using this link: <https://admin.microsoft.com/AdminPortal/Home?ref=/BillingAccounts/agreement>.

CTA: Review your compliance status and complete the re-attestation as needed.

FY'26 Microsoft Commerce Incentives (MCI)

Microsoft has introduced new and updated partner incentives for FY26, including revised eligibility requirements, payment terms, and engagement options. These changes are designed to offer partners more opportunities to boost sales, earn rewards, and provide greater value to their customers.

Reference:

- <https://globalpbocomm.eventbuilder.com/MCILandingPage>

CTA: Review and understand the Microsoft Commerce Incentives program and how it would benefit your organization.

Compliance & Readiness — Micro-Timeline

Microsoft Compliance Events



Microsoft Marketplace - new investments to power growth

The reimagined Microsoft Marketplace is here: your trusted source for cloud solutions, AI apps, and agents.

- A new AI apps and agents category that extends Microsoft 365 Copilot and Azure AI Foundry
- Expanded discoverability and improved co-sell opportunities across a unified Microsoft storefront, simplifying the buying journey and creating new ways to reach customers in every industry, geography, and line of business
- New channel-led opportunities with resale-enabled offers (in private preview)
- Distributor integration to deliver trusted solutions faster with differentiated customer value

This is a milestone for partners to expand routes to market, amplify innovation, and accelerate growth with Microsoft.

[Learn more](#) from Nicole Dezen, Chief Partner Officer and CVP, Global Channel Partner Sales.

CSP Product Updates

New Extended service terms (EST): Free Subscription grace period discontinued:

Effective April 1, 2026, the free grace period for accessing services on non-renewed subscriptions will be discontinued. Customers who do not renew must either:

- Cancel and lose access immediately, or
- Enter a paid EST to continue service.

How EST Works:

- **Today:** After expiration, partners can renew or turn off auto-renew (which triggers a free grace period).
- **Future:** The free grace period is eliminated. At expiration, partners/customers must:
 - Renew the subscription,
 - Cancel at expiration, or
 - Move to EST (billed at the monthly term rate + 3% uplift).

License-based services purchased on or after April 1, 2025, and expiring on or after April 1, 2026, with auto-renew off, will automatically transition to EST upon expiration

See <https://aka.ms/ExtendedServiceTerms-BriefingDeck> for details about the announcement and its impact on you and your customer.

EA price changes — CSP opportunity for partners

Microsoft is **removing the programmatic discount price levels for Online Services in EA and MPSA on Nov 1, 2025** (gov/edu not affected). For many customers, this resets the economics at renewal or for new Online Services purchases not yet on the CPS. In parallel, Microsoft confirmed that **planned pricing updates for Nov 1** remain on track (the **Oct 1 VLC price list preview** was corrected shortly after publication).

Why CSP now: As EA Online Services lose programmatic price levels, CSP's **flexibility, promos (E5/E3/Copilot)**, and ability to bundle services become a more compelling path—especially for mid-market and subsidiaries. Crayon offers **EA→CSP transitions** with streamlined commercial operations and billing support.

References:

- [What's New | Microsoft Learn](#)
- [EA to CSP Transition Made Easy – Crayon Channel APAC](#)

CTA: Identify EA customers with Online Services renewals post-**Nov 1** and build **CSP conversion plays** (start with E3/E5 + Copilot + security services).

Microsoft Teams bundle changes — global option returns

Starting 1 November 2025, Microsoft will offer Office 365 E1, E3, and E5, as well as Microsoft 365 E3 and E5, either with or without Microsoft Teams on a global scale. This change brings greater flexibility and opens up strategic options for organisations when considering their licensing and collaboration tools. Companies can choose to maintain the “no Teams” version to preserve current pricing, which could be particularly beneficial for those who already have alternative collaboration solutions in place or wish to minimise costs.

Alternatively, organisations can opt to include Teams in their subscription, unlocking a range of additional features and integrations. This includes the ability to layer advanced services such as Teams Phone for cloud-based telephony, Teams Rooms for enhanced meeting room experiences, and Copilot in Teams, which leverages AI to streamline workflows, automate tasks, and improve meeting productivity. These add-ons provide increased value for businesses seeking to enhance communication, collaboration, and operational efficiency.

CTA: Segment tenants running “no Teams” SKUs and prepare a **“re-bundle + Phone + Copilot in Teams”** offer.

Copilot Studio and role-based Copilots updates

Microsoft is adding more value to Microsoft 365 Copilot by simplifying licensing. Employees with Microsoft 365 Copilot licenses will now be able to use agents built in Copilot Studio. And on October 10, 2025, role-based Copilot functionality (Sales, Service, and Finance) will be included directly in Microsoft 365 Copilot at no additional charge, and step-up SKUs will be retired

Copilot Studio Updates:

All Copilot Studio capabilities are included with Microsoft 365 Copilot, including agent flows, AI tools, and deep reasoning, for agents that run using a licensed users' identity. This further empowers users to build and use agents to improve personal productivity in employee-facing (B2E) scenarios

- Employees with a Microsoft 365 Copilot licence can now use Copilot Studio agents and tools freely for work-related tasks. All Copilot Studio features—like agent flows, AI tools, and deep reasoning—are included for licensed users.
- If someone without a Copilot licence uses an agent, usage is paid for with Copilot Credits (previously called “messages”). This also applies when agents are used outside Microsoft 365, such as in customer-facing situations.
- Copilot Studio now offers two ways to build agents: ‘lite’ (for everyday information workers, built into Microsoft 365 Copilot) and ‘full’ (for makers and developers). Both options are part of Copilot Studio and designed for different user needs. For further guidance, see the [customer decision guide](#).

Role-based Copilots update:

From 10 October 2025, if you have a Microsoft 365 Copilot licence, you can install sales, service, and finance solutions straight from the Microsoft 365 Copilot Agent Store.

- Sales staff get a customised home page, details on sales opportunities, meeting prep tools, and insights—all within Copilot.
- Service teams can use CRM data from Dynamics 365 or Salesforce right inside Outlook or Teams for more personal customer service.
- Finance teams can bring ERP data into Excel and Outlook to manage tasks and accounts more efficiently.

These features used to require an extra \$20 per user, but now they're included in the main Microsoft 365 Copilot licence. This makes buying and using Copilot simpler for sales, service, and finance teams. If you already use a role-based Copilot, you'll switch to the main Copilot licence when you renew.

References:

- [September 2025 announcements - Partner Center announcements | Microsoft Learn](#)
- [Microsoft Copilot Studio Licensing Guide](#)

CTA: Inform both potential and existing Microsoft 365, Dynamics 365, and Power Platform customers of the added value in Microsoft 365 Copilot.

New Microsoft Dynamics 365 Business Central pricing

From November 2025, updated pricing for Microsoft Dynamics 365 Business Central will come into effect. This change aligns with Microsoft's broader efforts to enhance value and streamline licensing across its business solutions ecosystem. Combined with recent updates to Microsoft 365 Copilot—where role-based Copilots for sales, service, and finance are now included in the main licence at no extra cost—these changes represent a significant opportunity for partners to deliver more comprehensive, integrated solutions to customers.

CTA: Inform your customers about the upcoming pricing update for Dynamics 365 Business Central and highlight how the enhanced Microsoft 365 Copilot features add value. Use this transition as an opportunity to engage both prospective and existing Microsoft 365, Dynamics 365, and Power Platform clients, positioning your business as a trusted advisor in their digital transformation journey.

CSP Promotions & Offers

New CSP promos to start and scale Copilot

Microsoft announced **two CSP promotions** to help you start and scale Microsoft 365 Copilot with customers **Oct 1 → Dec 31, 2025**:

- **Getting Started (15% off)** – for new to -Copilot- orgs (10–2,400 seats); annual term; monthly billing +5%. New to Microsoft 365 Copilot customers transacting via CSP. Ineligible if the tenant has any existing paid Microsoft 365 Copilot license, regardless of purchase channel
- **Scaleup (20% off)** – A targeted, named set of SME&C CSP customers ready to scale AI adoption across the business.

New Targeted M365 E3 CSP Promotion- 20% off

The new Targeted Microsoft 365 E3 Annual CSP Promotion offers a 20% discount for eligible customers purchasing Microsoft 365 E3 licences through the Cloud Solution Provider (CSP) program. This promotion is specifically designed to support organisations looking to modernise their workplace solutions and accelerate AI adoption with Microsoft 365 E3. The offer is available for annual term agreements and is open to both new and existing CSP customers who meet the targeted criteria set by Microsoft.

Key details

- Promotion Period: 01/10/2025 – 31/12/2025
- Eligibility: Targeted at specific small and medium enterprise and corporate (SME&C) CSP customers as identified by Microsoft.
- Discount: 20% off the standard price of Microsoft 365 E3 annual term licences purchased via CSP.
- Billing: Annual term with the option for monthly billing (additional 5% fee may apply).
- Exclusions: Applies only to new licence purchases and renewals processed during the promotion window; other terms and conditions may apply as defined by Microsoft.

This promotion is a strategic opportunity for partners and customers to benefit from advanced productivity, security, and AI features within Microsoft 365 E3, while taking advantage of significant cost savings during the designated period.

Windows 365 Promotion: Twenty percent discount for all new customers, now through April 30, 2026

Windows 365 promotion extended: 20% discount on Windows 365 licenses for new customers, now available through April 30, 2026. This promotion is a great way to introduce new customers to the power, flexibility and security of Windows 365 Cloud PCs, and help organizations protect their budgets against rising costs and changing market conditions.

The Windows 365 promotion is open to all new customers, allowing Cloud Solution Provider (CSP) partners to transact Windows 365 licences for eligible new clients. The discount applies to any contract length but is valid only for the initial twelve months of the Windows 365 subscription or for the remainder of an Enterprise Agreement term—whichever period is shorter. Importantly, each customer can only access this promotion once.

Extended! Microsoft 365 E5 15% Off Accelerate Annual Promo

The Microsoft 365 E5 Accelerate Annual Promotion has been extended, offering a 15% discount for eligible customers purchasing Microsoft 365 E5 annual term licences. This promotion provides a significant opportunity for organisations to access advanced productivity, security, and compliance features at a reduced cost.

The offer is designed to support partners and customers in modernising their workplace solutions and accelerating digital transformation.

Microsoft Sentinel 50GB commitment tier in public preview

Microsoft is launching a new 50GB commitment tier for Microsoft Sentinel, available in public preview with promotional pricing from October 1, 2025, through March 31, 2026. Customers who purchase during this window will lock in pricing until March 31, 2027. This offer provides a cost-effective and more predictable pricing model for the small and medium enterprise customers—ideal for indirect resellers who serve this segment. Get up to 32%* off pay-as-you-go price with Microsoft Sentinel 50-GB commitment tier promotion.

The 50-GB promotional tier is available in all regions where Microsoft Sentinel is sold. The promotion can be used with existing or new purchases of Microsoft Sentinel. The promotion cannot be combined with other Microsoft Sentinel discounts *Maximum discount available is region dependent.

Further read Here : <https://learn.microsoft.com/en-us/partner-center/announcements/2025-october#2>

Azure Accelerate program (AMM)

Nominate your customers for the Azure Accelerate program, and we'll help you assess eligibility for a funded migration to Azure cloud.

Azure Accelerate is Microsoft's refreshed & unified program combining **Azure Migrate & Modernise & Azure Innovate** into one streamlined experience. Crayon, as an Azure Expert MSP is helping MSPs take full advantage, with hands-on delivery support and serious cash incentives across every project size.

Earn More with Every Azure Engagement - up to \$8000 per project!

Engagement Size	Minimum Threshold ACR Requirement (USD)	Partner Incentive (AUD)
XXS	\$5K – \$15K	\$500
XS	>\$15K – \$50K	\$1,500
S	>\$50K – \$100K	\$3,000
M	>\$100K – \$250K	\$5,000
L	>\$250K	\$8,000

Register here : <https://apac.crayonchannel.com/enablement/news/vendor-announcements/azure-accelerate/>

Move Azure to Crayon CSP. Get 50% Cashback on first month consumption

Are your customers still billing directly to Microsoft for Azure subscriptions? That can increase management risk and leave partner value (and margins) on the table. Direct billing forces customers to handle provisioning, billing and compliance without your expertise or automation. With Microsoft's *pricing updates, now is the perfect time to switch to CSP and build recurring revenue.

Why Switch to Crayon?

- **Only distributor in ANZ** that does: EA/PAYG→CSP as billing change.
- **Zero downtime:** transition in 24–48 hours.
- **Better margins** & incentives with CSP.
- **Local ANZ expertise** to support your growth.

Crayon OFFER: Move Azure billing from PAYG or EA to CSP with Crayon and receive 50% cashback on the first month's Azure consumption

Registration here: [For PAYG to CSP](#) | [For EA to CSP](#)

Azure Credit Offer (ACO)

ACO is an initiative to allow the use of Azure credits to win and accelerate Azure consumption. ACO provides customers with a fixed amount of free Azure usage, which can be used within a defined timeframe. Approved customers can receive 10% in credit to offset their Azure expenses.

Who can get ACO?

- The customer must be an approved and by Crayon/ Microsoft.
- The customer/ Azure Subscription must be a net new Azure Opportunity
- Customer must transact on CSP.

How much credit does the customer receive?

- They will receive 1/10th of the annual estimated ACR.
- Ex: Estimated 12-month Net new only ACR \$12k, ACO = \$1200 (applied in the 1st month of ACO approval)
- Credit will apply directly to customer's subscription in the first month of ACO approval.

How can we help?

- If the partner request meets the eligibility criteria, Azure team will initiate the approval process and will guide you with detailed instructions on how to get started.
- Once the customer accepts the amendment, system will apply ACO directly and the offset the monthly invoice.
- Determine Project Scope: Define the Azure solution and timeline with Microsoft or the deployment partner.
- MSFT Sales Application: Apply for the offering by October 1st.
- Internal Approval and E-Signature: After getting MSFT internal approval, e-mail will be sent to customer for e-signature to apply ACO (Azure Credit) to customer tenant (*basically 10% of expected 1yr consumption. Consumption Billing: Billing will be offset until the credit is used up.

Trainings, events & bootcamps

Check out Crayon's Live and On-demand Webinars here:

[Events and Webinars Archives – Crayon Channel APAC](#)

Hybrid cloud, secured by Microsoft Cloud VDI

Join us for this exclusive webinar on Hybrid cloud, secured by Microsoft Cloud VDI on 30th October (Webinar)

Cloud Virtual Desktop Infrastructure (VDI) is one of the fastest-growing opportunities for MSPs, but bringing all the pieces together can be complex. That's why we've built a dedicated Public Cloud VDI team to help you design, price, deploy, and secure solutions with:

- Azure Virtual Desktop (AVD)
- Nerdio
- Windows 365 / Cloud PC
- Microsoft Intune
- Microsoft Security

Register Here : [Microsoft Virtual Events Powered by Teams](#)

Microsoft Ignite 2025 (San Francisco + Digital) Nov 18–21, 2025

Partner-heavy content on AI business solutions, Azure, security, and Marketplace.

Online Event is free and registration is now open: [Microsoft Igite - Welcome!](#)

Cloud and AI solutions Webinars

Microsoft Fabric & Databricks Sales Bootcamp (Asia)

Thursday, October 23, 9:00 AM - Friday, October 24, 1:00 PM IST

Empower yourself with knowledge, confidence, and hands-on experience to position and sell Microsoft Fabric and Databricks solutions.

Register Here: https://www.skilling-hub.com/en-US/listing/o::FY26_MFDSB_10::it

Data governance with Microsoft Purview (Asia)

Monday, October 27, 8:00 AM - Thursday, October 30, 12:00 PM IST

Maximize data value with Microsoft Purview governance and metadata automation.

Register Here: https://www.skilling-hub.com/en-US/listing/o::fy25_dgmp_06::it

Azure AI Foundry + Agents (Asia)

Monday, October 27, 3:00 PM - Thursday, October 30, 1:30 PM GMT

Master Azure AI Foundry to build, customize, and govern Generative AI.

Register Here: https://www.skilling-hub.com/en-US/listing/o::fy26_a_aifa_10::it

Modernize apps and databases (Asia)

Monday, November 3, 8:00 AM - Thursday, November 6, 12:00 PM IST

Migrate and modernize apps and databases with Microsoft Azure expertise.

Register Here: https://www.skilling-hub.com/en-US/listing/o::fy26_maad_09::it

Modern data platform with Azure Databricks (Asia)

Tuesday, November 4, 8:00 AM - Thursday, November 6, 12:00 PM IST

This course offers a comprehensive exploration of data engineering and data warehousing with Azure Databricks.

Register Here: https://www.skilling-hub.com/en-US/listing/o::FY26_MDPWAD_11::it

Microsoft Fabric Workshops

Monday, November 10, 8:00 AM - Thursday, November 13, 12:00 PM IST

- Track 1: Microsoft Fabric: Analytics
- Track 2: Microsoft Fabric: Databases

Register Here: https://www.skilling-hub.com/en-US/listing/o::FY26_MFW_11::it

Implement, Govern, and Scale Data Security with Microsoft Purview in the era of AI (Asia)

Tuesday, December 2, 9:00 AM - Thursday, December 4, 1:00 PM IST

Configure advanced capabilities in Information Protection, DLP, Insider Risk, Posture Management, and Compliance.

Register Here: https://www.skilling-hub.com/en-US/listing/o::FY26_IGSDSMTPEAI_12::it

Accelerate transformation with Microsoft Cloud and AI technologies through Adoption and Change Management (ASIA)

Wednesday, December 10, 9:00 AM - Friday, December 12, 11:00 AM IST

Tools and techniques to drive successful rollouts of Microsoft 365, Microsoft Copilot, and Azure workloads.

Register Here: <https://www.skilling-hub.com/en-US/listing/o::FY26ATMCAITACMOct::it>

Crayon Promotions

Upgrade Your Way to Cashback

Unlock better value and earn a per-seat rebate when you upgrade customers to a higher Microsoft 365 SKU or add Microsoft 365 Copilot on annual commitment subscriptions. Available for Crayon partners in Australia and New Zealand from Jan 1 to Dec 19, 2025.

Learn more: <https://golive.apac.crayon.com/Upgrade-your-way-to-Cashback.html>

Seamless Transition from PAYG to CSP with Crayon

Crayon makes moving customers from Microsoft Azure PAYG billing to CSP simple and fast—no technical migration or downtime. Partners get expert support, automation, and simplified billing, with most transitions completed in 24–48 hours.

Learn more: [Crayon Azure PAYG to CSP](#)

